



### BSS DIR PRICE LIST

Part Number	PRODUCT DESCRIPTION (provide Name, Model and detailed product features)	MSRP EACH/Per Unit	DIR % off MSRP (2 decimal)	DIR Customer Price EACH/Per Unit
AR-133	Active Direct Injection (DI) box (1 - 5 pcs.)	\$ 195	25.00%	\$ 147.35
BLU-SI	32x2 interface between Soundcraft Si and Blu Link digital audio bus.	\$ 624	25.00%	\$ 471.51
FCS-960	30 band dual mode graphic equalizer (2 channels)	\$ 2,738	40.00%	\$ 1,653.34
TK 2 KIT	Input transformer kit for FCS-960 (2 channels)	\$ 902	40.00%	\$ 543.20
TOX 2 KIT	Output transformer kit for FCS-960 (2 channels)	\$ 244	40.00%	\$ 147.32
FCS-966	30 band graphic equalizer (2 channels)	\$ 1,368	40.00%	\$ 827.23
US8TOSERIAL	USB to Serial Cable	\$ 50	40.00%	\$ 30.23
FCS-960	30 band dual mode graphic equalizer (2 channels)	\$ 2,738	40.00%	\$ 1,653.34
	Input transformer kit for FCS-960 (2 channels)	\$ 402	40.00%	\$ 243.20
	Output transformer kit for FCS-960 (2 channels)	\$ 244	40.00%	\$ 147.32
FCS-966	30 band graphic equalizer (2 channels)	\$ 1,368	40.00%	\$ 827.23
CONTRIOSRVR.DVS	Soundweb Control Server - Dante Virtual Soundcard Version	\$ 9,998	40.00%	\$ 6,043.79
AC-V-WHT-US	Analog Controller with Volume (White - US)	\$ 98	40.00%	\$ 59.24
AC-V-WHT-EU	Analog Controller with Volume (White - EU)	\$ 98	40.00%	\$ 59.24
AC-V-BLK-US	Analog Controller with Volume (Black - US)	\$ 98	40.00%	\$ 59.24
AC-V-BLK-EU	Analog Controller with Volume (Black - EU)	\$ 98	40.00%	\$ 59.24
AC-5S-WHT-US	Analog Controller with 5 Sources (White - US)	\$ 98	40.00%	\$ 59.24
AC-5S-WHT-EU	Analog Controller with 5 Sources (White - EU)	\$ 98	40.00%	\$ 59.24
AC-5S-BLK-US	Analog Controller with 5 Sources (Black - US)	\$ 98	40.00%	\$ 59.24
AC-5S-BLK-EU	Analog Controller with 5 Sources (Black - EU)	\$ 98	40.00%	\$ 59.24
EC-V-WHT-US	Ethernet Controller with Volume (White - US)	\$ 198	40.00%	\$ 119.69
EC-V-WHT-EU	Ethernet Controller with Volume (White - EU)	\$ 198	40.00%	\$ 119.69
EC-V-BLK-US	Ethernet Controller with Volume (Black - US)	\$ 198	40.00%	\$ 119.69
EC-V-BLK-EU	Ethernet Controller with Volume (Black - EU)	\$ 198	40.00%	\$ 119.69
EC-4B-WHT-US	Ethernet Controller with 4 Buttons (White - US)	\$ 258	40.00%	\$ 155.96
EC-4B-WHT-EU	Ethernet Controller with 4 Buttons (White - EU)	\$ 258	40.00%	\$ 155.96
EC-4B-BLK-US	Ethernet Controller with 4 Buttons (Black - US)	\$ 258	40.00%	\$ 155.96
EC-4B-BLK-EU	Ethernet Controller with 4 Buttons (Black - EU)	\$ 258	40.00%	\$ 155.96
EC-4BW-WHT-US	Ethernet Controller with 4 Buttons and Volume (White - US)	\$ 298	40.00%	\$ 180.14
EC-4BW-WHT-EU	Ethernet Controller with 4 Buttons and Volume (White - EU)	\$ 298	40.00%	\$ 180.14
EC-4BW-BLK-US	Ethernet Controller with 4 Buttons and Volume (Black - US)	\$ 298	40.00%	\$ 180.14
EC-4BW-BLK-EU	Ethernet Controller with 4 Buttons and Volume (Black - EU)	\$ 298	40.00%	\$ 180.14
EC-8BW-WHT-US	Ethernet Controller with 8 Buttons and Volume (White - US)	\$ 398	40.00%	\$ 240.59
EC-8BW-WHT-EU	Ethernet Controller with 8 Buttons and Volume (White - EU)	\$ 398	40.00%	\$ 240.59
EC-8BW-BLK-US	Ethernet Controller with 8 Buttons and Volume (Black - US)	\$ 398	40.00%	\$ 240.59
EC-8BW-BLK-EU	Ethernet Controller with 8 Buttons and Volume (Black - EU)	\$ 398	40.00%	\$ 240.59
EC-8BW-BLK-EU	Ethernet Controller with 8 Buttons and Volume (Black - EU)	\$ 398	40.00%	\$ 240.59
BLU-DAN	BLU link to Dante Bridge	\$ 1,100	40.00%	\$ 664.95
BLU-PCI	BLU link PCIe Card **NEW**	\$ 2,200	40.00%	\$ 1,320.00
BLU-GPX	Networked General Purpose I/O expander w/ BLU link chassis	\$ 1,998	40.00%	\$ 1,207.79
BLU-HIF	Soundweb London Telephone Headset Interface	\$ 314	40.00%	\$ 189.81
PS4BDC	Power supply for BLU-10 / BLU-8 (Power over Ethernet)	\$ 146	40.00%	\$ 87.26
999-PSU	Power supply for BLU-10 / BLU-8 (24VDC Direct Powering)	\$ 146	40.00%	\$ 87.26
MC-1	Single Mode Fiber Media Converter	\$ 2,496	40.00%	\$ 1,508.83
RACK MOUNT KIT	Rack Mount Kit for up to two BLU-8B / BLU-8B-D (Units)	\$ 104	40.00%	\$ 62.87
3RSU010-1	Rack panel for mounting 1 BLU-10 / BLU-8 wall controllers (1U)	\$ 145	40.00%	\$ 87.26
3RSU010-2	Rack panel for mounting 2 BLU-10 / BLU-8 wall controllers (2U)	\$ 162	40.00%	\$ 97.93
3RSUBLANK	Blanking plate for one unused mounting aperture on 3RSU010-2	\$ 40	40.00%	\$ 24.18
32-0290	Individual additional 6-way Phoenix/Combin connector (Soundweb devices are shipped with a complete set)	\$ 16	40.00%	\$ 9.67
BLU-8B	8-channel analog break-in box w/ BLU link & switchable Phantom Power per channel (half rack width)	\$ 933	40.00%	\$ 563.93
BLU-8B01	8-channel analog break-out box w/ BLU link (half rack)	\$ 789	40.00%	\$ 477.17
BLU-8B02	8-channel analog break-out box w/ BLU link (rack mount)	\$ 861	40.00%	\$ 520.55
BLU-806	Networked signal processor w/ Dante™ & BLU link chassis	\$ 7,032	40.00%	\$ 4,259.84
BLU-805	Networked signal processor w/ AVB & BLU link chassis	\$ 7,032	40.00%	\$ 4,259.84
BLU-800	Networked signal processor w/ CobraNet™ & BLU link chassis	\$ 7,032	40.00%	\$ 4,259.84
BLU-326	Networked I/O expander w/ Dante™ & BLU link chassis**	\$ 4,432	40.00%	\$ 2,679.14
BLU-325	Networked I/O expander w/ AVB & BLU link chassis**	\$ 4,432	40.00%	\$ 2,679.14
BLU-320	Networked I/O expander w/ CobraNet™ & BLU link chassis**	\$ 4,432	40.00%	\$ 2,679.14
BLU-160	Networked signal processor & BLU link chassis (no CobraNet™)	\$ 3,786	40.00%	\$ 2,288.64
BLU-120	Networked I/O expander w/ BLU link chassis (no CobraNet™)**	\$ 2,726	40.00%	\$ 1,647.87
BLU-10-WHT	Touch screen programmable remote wall controller (White)	\$ 1,768	40.00%	\$ 1,068.76
BLU-10-BLK	Touch screen programmable remote wall controller (Black)	\$ 1,768	40.00%	\$ 1,068.76
BLU-10-BLU	Touch screen programmable remote wall controller (Blue)	\$ 1,768	40.00%	\$ 1,068.76
BLU-8-V2-WHT	Programmable zone controller (White)	\$ 750	40.00%	\$ 453.38
BLU-8-V2-BLK	Programmable zone controller (Black)	\$ 750	40.00%	\$ 453.38
BLU-3	3 position source/preset selector, level control (UK) wall controller	\$ 176	40.00%	\$ 106.39
BLU-5	5 position source/preset selector, up/down pair (UK) wall controller	\$ 202	40.00%	\$ 122.11
SW9012US	5 position source/preset selector, level control (US) single gang wall controller	\$ 176	40.00%	\$ 106.39
SW9015US	8 position source/preset selector, up/down pair (US) single gang wall controller	\$ 202	40.00%	\$ 122.11
SW9012UK	5 position source/preset selector, level control (UK) wall controller	\$ 176	40.00%	\$ 106.39
SW9015UK	8 position source/preset selector, up/down pair (UK) wall controller	\$ 202	40.00%	\$ 122.11
BLU-50	4 analog mic/line input, 4 analog output, networked signal processor w/ BLU link	\$ 1,425	40.00%	\$ 861.41
BLU-100	12 analog mic/line input, 8 analog output, networked signal processor w/ BLU link	\$ 2,621	40.00%	\$ 1,584.27
BLU-101	12 analog mic/line input, 8 analog output, networked signal processor w/ 12 independent AEC algorithms & BLU link	\$ 3,528	40.00%	\$ 2,132.37
BLU-102	10 analog mic/line input, 8 analog output, networked signal processor w/ 8 independent AEC algorithms, telephone hybrid & BLU link	\$ 3,528	40.00%	\$ 2,132.37
BLU-103	8 analog mic/line input, 8 analog output, networked signal processor w/ 8 independent AEC algorithms, VoIP & BLU link	\$ 3,528	40.00%	\$ 2,132.37
BLUAE-IN	4 analog input mic/line card for Soundweb London Chassis with independent AEC processing per channel (for BLU-800, BLU-320, BLU-160 and BLU-120 ONLY)	\$ 1,248	40.00%	\$ 754.42
BLUHYBRID	Telephone Hybrid Card with 2 analog mic/line inputs (for BLU-800, BLU-320, BLU-160 and BLU-120 ONLY)	\$ 624	40.00%	\$ 377.21
BLUCARD-IN	4 analog input mic/line card for Soundweb London Chassis	\$ 376	40.00%	\$ 227.29
BLUDIGITAL-IN	4 digital input card for Soundweb London Chassis	\$ 376	40.00%	\$ 227.29
BLUCARD-OUT	4 analog output card for Soundweb London Chassis	\$ 376	40.00%	\$ 227.29
BLUDIGITAL-OUT	4 digital output card for Soundweb London Chassis	\$ 376	40.00%	\$ 227.29
BLU-USB	USB audio / BLU link interface **NEW**	\$ 300	40.00%	\$ 181.35