



OBLONG DIR PRICE LIST

Part Number	PRODUCT DESCRIPTION (provide Name, Model and detailed product features)	MSRP COST EACH/Per Unit	Discount % off MSRP (2 decimals)	* DIR Customer Price EACH/Per Unit
MZ-OPT-220	Mezzanine Appliance, Infrared (IR) Tracking, 1x optical wand, 220 series designed for dual display.	\$ 35,000.00	10.00%	\$ 31,736.25
MZ-TRI-OPT-300	Mezzanine Appliance, Infrared (IR) tracking system, 2x optical wands, whiteboard capture camera	\$ 65,000.00	10.00%	\$ 58,938.75
MZ-OPTRM-600	Mezzanine Appliance, Infrared (IR) tracking, 2x wands, corkboard appliance, whiteboard capture camera.	\$ 99,000.00	10.00%	\$ 89,768.25
MZ-UTRRM-650	Mezzanine Appliance, Ultrasonic tracking, 2x Ultrasonic wand, corkboard appliance, whiteboard capture camera	\$ 140,000.00	10.00%	\$ 126,945.00
MZ-CRKAPPL-002	Mezzanine Corkboard Appliance For Sale	\$ 30,000.00	10.00%	\$ 27,202.50
TR-ULTS-001	36 Additional Tracking Systems emitters	\$ 20,000.00	10.00%	\$ 18,135.00
MEZZ-IN-LIC-10PACK	Annual Subscription of 10 Mezz-In Licenses For Remote Participation	\$ 12,000.00	2.50%	\$ 11,787.75
MEZZ-IN-LIC-25PK	Annual Subscription of 25 Mezz-In Licenses For Remote Participation	\$ 25,000.00	2.50%	\$ 24,557.81