



ONE VISION SOLUTIONS DIR Price List

Part Number	Description	MSRP	DIR Discount	DIR Price
AUD-PHX-MIC-QUATTRO	Phoenix Quattro speakerphone	\$ 599.00	15.50%	\$ 506.16
AUD-PHX-OCTOPUS-PA-4RAV	Phoenix Octopus Audio Mixer, Amplifier and Raven Table top Microphone pack	\$ 2,150.00	15.50%	\$ 1,816.75
AUD-PHX-QUATTRO-PSU-48V	Phoenix Quattro Daisy Chain Power Kit 48V	\$ 60.00	15.50%	\$ 50.70
AUD-PHX-QUATTRO-PSU-HUB	Phoenix Quattro Power Hub	\$ 265.00	15.50%	\$ 223.93
AUD-YAM-MIC-YVC1000-NA	Yamaha YVC-1000 audio system for US and Canada	\$ 1,999.00	15.50%	\$ 1,689.16
AUD-YAM-MIC-1000EX-NA	Yamaha Expansion MICs for US and Canada	\$ 599.00	15.50%	\$ 506.16
DEV-ACC-RM-DXT-4KU3	4K UHD HDMI to USB3	\$ 500.00	15.50%	\$ 422.50
DEV-ACC-RM-DXT-D2U3	DVI to USB3 adapter	\$ 350.00	15.50%	\$ 295.75
DEV-ACC-RM-EIR	External IR Receiver for VidyoRoom	\$ 215.00	15.50%	\$ 181.68
DEV-ACC-RM-KB-US	Keyboard for VidyoRoom (US)	\$ 90.00	15.50%	\$ 76.05
DEV-ACC-RM-RC	VidyoRoom Remote	\$ 65.00	15.50%	\$ 54.93
DEV-ACC-RM-RF-REMOTE	VidyoRoom QWERTY Remote Control	\$ 60.00	15.50%	\$ 50.70
DEV-ACC-RM-SHARE	VidyoRoom Screen Sharing accessory	\$ 450.00	15.50%	\$ 380.25
DEV-ACC-RM-SN-HD7	Professional PTZ Camera for VidyoRoom and VidyoPanorama systems	\$ 1,895.00	15.50%	\$ 1,601.28
DEV-RM-HD100-D9020-NTPM-SA	VidyoRoom HD 100 - endpoint only	\$ 2,995.00	15.50%	\$ 2,530.78
DEV-RM-HD100-D9020-SA	VidyoRoom HD 100 - endpoint only	\$ 2,995.00	15.50%	\$ 2,530.78
DEV-RM-HD40-B-SA	VidyoRoom HD40-B - endpoint only	\$ 1,895.00	15.50%	\$ 1,601.28
DEV-RM-HD40-SA	VidyoRoom HD40-A - endpoint only	\$ 1,895.00	15.50%	\$ 1,601.28
DEV-SRV-GW-XL	VidyoGateway XL	\$ 5,950.00	15.50%	\$ 5,027.75
PKG-ACC-RM-LT-CC3000E	Professional USB PTZ 1080P camera and speakerphone	\$ 1,350.00	15.50%	\$ 1,140.75
PKG-ACC-RM-PRO	VidyoRoom Pro Pack - DVI to USB3 adapter, USB Hub,	\$ 2,845.00	15.50%	\$ 2,404.03
PKG-ACC-RM-PRO-BASIC	VidyoRoom Pro Pack Basic (does not include camera or speakerphone)	\$ 450.00	15.50%	\$ 380.25
PKG-ACC-RM-PRO-LITE	VidyoRoom Pro Pack Lite (does not include camera, speakerphone or USB Hub)	\$ 375.00	15.50%	\$ 316.88

PKG-ACC-RM-SN-PHX	Professional PTZ Camera and Speaker Phone bundle for VidyoRoom systems	\$ 2,445.00	15.50%	\$ 2,066.03
DEV-ACC-RM-HDCAM-MR-USB	USB 3.0 1080p60 PTZ Camera	\$ 1,750.00	15.50%	\$ 1,478.75
DEV-RM-HD230-NTPM-SA	VidyoRoom HD-230 - endpoint only (non TPM for China and Russia)	\$ 5,995.00	15.50%	\$ 5,065.78
DEV-RM-HD230-SA	VidyoRoom HD-230 - endpoint only	\$ 5,995.00	15.50%	\$ 5,065.78
DEV-RM-VP600-SA	VidyoPanorama 600 - endpoint only	\$ 24,995.00	15.50%	\$ 21,120.78
DEV-SRV-REP-UHD	VidyoReplay	\$ 15,000.00	15.50%	\$ 12,675.00
DEV-SRV-RTR-UHD	VidyoRouter	\$ 7,750.00	15.50%	\$ 6,548.75
DEV-SRV-RTR-UHD-XL	VidyoRouter XL	\$ 15,000.00	15.50%	\$ 12,675.00
PKG-PT-SC-UHD-1000	VidyoPortal with 1000 Vidyo soft client licenses	\$ 8,750.00	15.50%	\$ 7,393.75
PKG-PT-XL-SC-UHD-2500	VidyoPortal XL Server with 2500 Vidyo soft client licenses	\$ 16,250.00	15.50%	\$ 13,731.25
PKG-RM-VP600-SN-DEMO	VidyoPanorama 600 with PTZ Camera Demo Kit - NOT FOR RESALE	\$ 13,925.00	15.50%	\$ 11,766.63
PKG-SRV-PT-UHD-STDBY	Stand-by VidyoPortal Server package for Redundancy	\$ 8,750.00	15.50%	\$ 7,393.75
PKG-SRV-PT-XL-UHD-STDBY	Stand-by VidyoPortal XL Server package for Redundancy	\$ 16,250.00	15.50%	\$ 13,731.25
DEV-SRV-GW	VidyoGateway	\$ 3,950.00	15.50%	\$ 3,337.75