

CATEGORY	SUBCATEGORY	BRAND	PRODUCT DESCRIPTION	SERVICE DESCRIPTION	SERVICE CATEGORY	PRODUCT/SERVICE PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price*
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	19SP/27DP STAND ALONE BGR	N/A	N/A	BGR-19SA-27	\$ 1,400.00	10.00%	\$ 1,269.45
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	19SP27DP LRDSTAND ALONE	N/A	N/A	BGR-19SA-27LRD	\$ 1,320.00	10.00%	\$ 1,196.91
Web and Collaboration	Display	Middle Atlantic	19SP27DPPLEXI D&AG TOP	N/A	N/A	BGR-19SA27MDK-AG	\$ 2,569.00	10.00%	\$ 2,329.44
Web and Collaboration	Display	Middle Atlantic	19SP27DPPLEXI D&DC TOP	N/A	N/A	BGR-19SA27MDK-DC	\$ 2,569.00	10.00%	\$ 2,329.44
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	19SP27DPPLEXI D&DS TOP	N/A	N/A	BGR-19SA27MDK-DS	\$ 2,569.00	10.00%	\$ 2,329.44
Web and Collaboration	Display	Middle Atlantic	19SP27DPPLEXI D&EA TOP	N/A	N/A	BGR-19SA27MDK-EA	\$ 2,569.00	10.00%	\$ 2,329.44
Web and Collaboration	Display	Middle Atlantic	19SP27DPPLEXI D&GS TOP	N/A	N/A	BGR-19SA27MDK-GS	\$ 2,569.00	10.00%	\$ 2,329.44
Web and Collaboration	Display	Middle Atlantic	19SP27DPPLEXI D&MP TOP	N/A	N/A	BGR-19SA27MDK-MP	\$ 2,569.00	10.00%	\$ 2,329.44
Web and Collaboration	Display	Middle Atlantic	19SP27DPPLEXI D&SG TOP	N/A	N/A	BGR-19SA27MDK-SG	\$ 2,569.00	10.00%	\$ 2,329.44
Web and Collaboration	Display	Middle Atlantic	25SP/27D STAND ALONE BGR	N/A	N/A	BGR-25SA-27	\$ 1,486.00	10.00%	\$ 1,347.43
Web and Collaboration	Display	Middle Atlantic	25SP/27D LRDSTAND ALONE	N/A	N/A	BGR-25SA-27LRD	\$ 1,393.00	10.00%	\$ 1,263.10
Web and Collaboration	Display	Middle Atlantic	25SP/32D STAND ALONE BGR	N/A	N/A	BGR-25SA-32	\$ 1,607.00	10.00%	\$ 1,457.15
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	25SP/32D LRDSTAND ALONE	N/A	N/A	BGR-25SA-32LRD	\$ 1,513.00	10.00%	\$ 1,371.91
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	25SP27DPPLEXI D&DP TOP	N/A	N/A	BGR-25SA27MDK-DP	\$ 2,699.00	10.00%	\$ 2,447.32
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	25SP27DPPLEXI D&DS TOP	N/A	N/A	BGR-25SA27MDK-DS	\$ 2,699.00	10.00%	\$ 2,447.32
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	25SP27DPPLEXI D&EA TOP	N/A	N/A	BGR-25SA27MDK-EA	\$ 2,699.00	10.00%	\$ 2,447.32
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	25SP27DPPLEXI D&GS TOP	N/A	N/A	BGR-25SA27MDK-GS	\$ 2,699.00	10.00%	\$ 2,447.32
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	25SP27DPPLEXI D&HM TOP	N/A	N/A	BGR-25SA27MDK-HM	\$ 2,699.00	10.00%	\$ 2,447.32
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	25SP27DPPLEXI D&LW TOP	N/A	N/A	BGR-25SA27MDK-LW	\$ 2,699.00	10.00%	\$ 2,447.32
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	25SP27DPPLEXI D&MP TOP	N/A	N/A	BGR-25SA27MDK-MP	\$ 2,699.00	10.00%	\$ 2,447.32
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	25SP27DPPLEXI D&NA TOP	N/A	N/A	BGR-25SA27MDK-NA	\$ 2,338.00	10.00%	\$ 2,119.98
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	25SP27DPPLEXI D&SG TOP	N/A	N/A	BGR-25SA27MDK-SG	\$ 2,699.00	10.00%	\$ 2,447.32
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	25SP32DPPLEXI D&AG TOP	N/A	N/A	BGR-25SA32MDK-AG	\$ 2,844.00	10.00%	\$ 2,578.80
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	25SP32DPPLEXI D&DS TOP	N/A	N/A	BGR-25SA32MDK-DS	\$ 2,844.00	10.00%	\$ 2,578.80
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	25SP32DPPLEXI D&GS TOP	N/A	N/A	BGR-25SA32MDK-GS	\$ 2,844.00	10.00%	\$ 2,578.80
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	25SP32DPPLEXI D&SG TOP	N/A	N/A	BGR-25SA32MDK-SG	\$ 2,844.00	10.00%	\$ 2,578.80
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	38SP/27D STAND ALONE BGR	N/A	N/A	BGR-38SA-27	\$ 1,679.00	10.00%	\$ 1,522.43
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	38SP/27D LRDSTAND ALONE	N/A	N/A	BGR-38SA-27LRD	\$ 1,570.00	10.00%	\$ 1,423.60
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	38SP/32D STAND ALONE BGR	N/A	N/A	BGR-38SA-32	\$ 1,944.00	10.00%	\$ 1,762.72
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	38SP/32D LRDSTAND ALONE	N/A	N/A	BGR-38SA-32LRD	\$ 1,835.00	10.00%	\$ 1,663.89
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	41SP/27D STAND ALONE BGR	N/A	N/A	BGR-41SA-27	\$ 1,934.00	10.00%	\$ 1,753.65
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	41SP/27D LRDSTAND ALONE	N/A	N/A	BGR-41SA-27LRD	\$ 1,811.00	10.00%	\$ 1,642.12

Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	41SP/32D STAND ALONE BGR	N/A	N/A	BGR-41SA-32	\$ 2,012.00	10.00%	\$ 1,824.38
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	41SP/32D LRDSTAND ALONE	N/A	N/A	BGR-41SA-32LRD	\$ 1,887.00	10.00%	\$ 1,711.04
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	45SP/27D STAND ALONE BGR	N/A	N/A	BGR-45SA-27	\$ 2,035.00	10.00%	\$ 1,845.24
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	45SP/27D LRDSTAND ALONE	N/A	N/A	BGR-45SA-27LRD	\$ 1,906.00	10.00%	\$ 1,728.27
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	45SP/32D STAND ALONE BGR	N/A	N/A	BGR-45SA-32	\$ 2,171.00	10.00%	\$ 1,968.55
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	45SP/32D LRDSTAND ALONE	N/A	N/A	BGR-45SA-32LRD	\$ 2,040.00	10.00%	\$ 1,849.77
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	18SP/20D RACK W/RD AND TO	N/A	N/A	ERK-1820	\$ 827.00	10.00%	\$ 749.88
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	18SP/20D RACK LESS RD W/	N/A	N/A	ERK-1820LRD	\$ 740.00	10.00%	\$ 671.00
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	18SP/25D RACK W/RD AND TO	N/A	N/A	ERK-1825	\$ 910.00	10.00%	\$ 825.14
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	18SP/25D ERK CONFIG	N/A	N/A	ERK-1825-CONFIG	\$ 2,011.00	10.00%	\$ 1,823.47
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	18SP/25D RACK LESS RD W/	N/A	N/A	ERK-1825LRD	\$ 824.00	10.00%	\$ 747.16
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	18SP/28D RACK W/REAR DR	N/A	N/A	ERK-1828	\$ 979.00	10.00%	\$ 887.71
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	18SP/28D RACK LESS R DR	N/A	N/A	ERK-1828LRD	\$ 883.00	10.00%	\$ 800.66
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	21SP/20D STANDALONE RACK	N/A	N/A	ERK-2120	\$ 881.00	10.00%	\$ 798.85
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	21SP/20D STANDALONE W/ST	N/A	N/A	ERK-2120LRD	\$ 795.00	10.00%	\$ 720.87
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	21SP/25D STANDALONE RACK	N/A	N/A	ERK-2125	\$ 962.00	10.00%	\$ 872.29
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	21SP/25D ERK CONFIG	N/A	N/A	ERK-2125-CONFIG	\$ 2,278.00	10.00%	\$ 2,065.58
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	21SP/25D STANDALONE W/ST	N/A	N/A	ERK-2125LRD	\$ 878.00	10.00%	\$ 796.13
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	21SP/28D RACK W/REAR DR	N/A	N/A	ERK-2128	\$ 1,035.00	10.00%	\$ 938.49
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	21SP/28D RACK LESS R DR	N/A	N/A	ERK-2128LRD	\$ 942.00	10.00%	\$ 854.16
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	27SP/20D STANDALONE RACK	N/A	N/A	ERK-2720	\$ 935.00	10.00%	\$ 847.81
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	27SP/20D STANDALONE W/ST	N/A	N/A	ERK-2720LRD	\$ 848.00	10.00%	\$ 768.92
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	27SP/25D STANDALONE RACK	N/A	N/A	ERK-2725	\$ 1,014.00	10.00%	\$ 919.44
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	27SP/25D ERK CONFIG	N/A	N/A	ERK-2725-CONFIG	\$ 2,483.00	10.00%	\$ 2,251.46
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	27SP/25D STANDALONE W/ST	N/A	N/A	ERK-2725LRD	\$ 930.00	10.00%	\$ 843.28
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	27SP/28D RACK W/REAR DR	N/A	N/A	ERK-2728	\$ 1,090.00	10.00%	\$ 988.36
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	27SP/28D RACK LESS R DR	N/A	N/A	ERK-2728LRD	\$ 993.00	10.00%	\$ 900.40
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	35SP/20D STANDALONE RACK	N/A	N/A	ERK-3520	\$ 1,019.00	10.00%	\$ 923.98
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	35SP/20D STANDALONE RACK	N/A	N/A	ERK-3520LRD	\$ 882.00	10.00%	\$ 799.75

Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	35SP/25D STANDALONE RACK	N/A	N/A	ERK-3525	\$ 1,135.00	10.00%	\$ 1,029.16
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	35SP/25D CONFIG AV RACK	N/A	N/A	ERK-3525-AV	\$ 2,723.00	10.00%	\$ 2,469.08
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	35SP/25D ERK CONFIG	N/A	N/A	ERK-3525-CONFIG	\$ 2,820.00	10.00%	\$ 2,557.04
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	35SP/25D KD STANDALONE RK	N/A	N/A	ERK-3525KD	\$ 1,135.00	10.00%	\$ 1,029.16
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	35SP/25D STANDALONE RACK	N/A	N/A	ERK-3525LRD	\$ 997.00	10.00%	\$ 904.03
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	35SP/28D RACK W/REAR DR	N/A	N/A	ERK-3528	\$ 1,220.00	10.00%	\$ 1,106.24
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	35SP/28D RACK LESS R DR	N/A	N/A	ERK-3528LRD	\$ 1,060.00	10.00%	\$ 961.16
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	40SP/20D STANDALONE RACK	N/A	N/A	ERK-4020	\$ 1,142.00	10.00%	\$ 1,035.51
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	40SP/20D STANDALONE RACK	N/A	N/A	ERK-4020LRD	\$ 1,004.00	10.00%	\$ 910.38
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	40SP/25D STANDALONE RACK	N/A	N/A	ERK-4025	\$ 1,203.00	10.00%	\$ 1,090.82
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	40SP/25D CONFIG AV RACK	N/A	N/A	ERK-4025-AV	\$ 2,817.00	10.00%	\$ 2,554.31
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	40SP/25D STANDALONE RACK	N/A	N/A	ERK-4025LRD	\$ 1,066.00	10.00%	\$ 966.60
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	40SP/28D RACK W/REAR DR	N/A	N/A	ERK-4028	\$ 1,293.00	10.00%	\$ 1,172.43
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	40SP/28D RACK LESS R DR	N/A	N/A	ERK-4028LRD	\$ 1,139.00	10.00%	\$ 1,032.79
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	44SP/20D STANDALONE RACK	N/A	N/A	ERK-4420	\$ 1,211.00	10.00%	\$ 1,098.07
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	44SP/20D STANDALONE RACK	N/A	N/A	ERK-4420LRD	\$ 1,075.00	10.00%	\$ 974.76
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	44SP/25D STANDALONE RACK	N/A	N/A	ERK-4425	\$ 1,312.00	10.00%	\$ 1,189.66
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	44SP/25D CONFIG AV RACK	N/A	N/A	ERK-4425-AV	\$ 2,921.00	10.00%	\$ 2,648.62
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	44SP/25D KD STANDALONE RK	N/A	N/A	ERK-4425KD	\$ 1,312.00	10.00%	\$ 1,189.66
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	44SP/25D KD STNDALONE LRD	N/A	N/A	ERK-4425KD-LRD	\$ 1,151.00	10.00%	\$ 1,043.67
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	44SP/25D STANDALONE RACK	N/A	N/A	ERK-4425LRD	\$ 1,172.00	10.00%	\$ 1,062.71
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	44SP/28D RACK W/REAR DR	N/A	N/A	ERK-4428	\$ 1,407.00	10.00%	\$ 1,275.80
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	44SP/28D RACK LESS R DR	N/A	N/A	ERK-4428LRD	\$ 1,253.00	10.00%	\$ 1,136.16
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	1SP RACKSHELF 11DP	N/A	N/A	U1	\$ 69.00	10.00%	\$ 62.57
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	12PC. U1 RACKSHELF PACK	N/A	N/A	U1-RP12	\$ 819.00	10.00%	\$ 742.63
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	50PC U1 MASTER PACK	N/A	N/A	U1MP	\$ 2,499.00	10.00%	\$ 2,265.97
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	1SP VENTED UTILITY SHELF	N/A	N/A	U1V	\$ 70.00	10.00%	\$ 63.47
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	1SP VENTED SHELF 4PK	N/A	N/A	U1V-4	\$ 263.00	10.00%	\$ 238.48
Web and Collaboration Conferencing Equipment	Display	Middle Atlantic	2SP RACKSHELF 14.75DP	N/A	N/A	U2	\$ 92.00	10.00%	\$ 83.42

<b>Web and Collaboration Conferencing Equipment</b>	Display	Middle Atlantic	6PC. U2 RACKSHELF PACK	N/A	N/A	U2-RP6	\$ 543.00	10.00%	\$ 492.37
<b>Web and Collaboration Conferencing Equipment</b>	Display	Middle Atlantic	50PC U2 MASTER PACK	N/A	N/A	U2MP	\$ 3,169.00	10.00%	\$ 2,873.49
<b>Web and Collaboration Conferencing Equipment</b>	Display	Middle Atlantic	2SP MID-MNT RCKSHLF 18DP	N/A	N/A	U2MS	\$ 125.00	10.00%	\$ 113.34
<b>Web and Collaboration Conferencing Equipment</b>	Display	Middle Atlantic	2SP VENTED UTILITY SHELF	N/A	N/A	U2V	\$ 93.00	10.00%	\$ 84.33
<b>Web and Collaboration Conferencing Equipment</b>	Display	Middle Atlantic	2SP VENTED SHELF 4PK	N/A	N/A	U2V-4	\$ 348.00	10.00%	\$ 315.55
<b>Web and Collaboration Conferencing Equipment</b>	Display	Middle Atlantic	3SP RACKSHELF 14.75DP	N/A	N/A	U3	\$ 102.00	10.00%	\$ 92.49
<b>Web and Collaboration Conferencing Equipment</b>	Display	Middle Atlantic	3SP RACKSHELF 17DP	N/A	N/A	U317	\$ 118.00	10.00%	\$ 107.00
<b>Web and Collaboration Conferencing Equipment</b>	Display	Middle Atlantic	36PC U3 MASTER PACK	N/A	N/A	U3MP	\$ 2,567.00	10.00%	\$ 2,327.63
<b>Web and Collaboration Conferencing Equipment</b>	Display	Middle Atlantic	3SP VENTED UTILITY SHELF	N/A	N/A	U3V	\$ 105.00	10.00%	\$ 95.21
<b>Web and Collaboration Conferencing Equipment</b>	Display	Middle Atlantic	3SP VENTED SHELF 4PK	N/A	N/A	U3V-4	\$ 391.00	10.00%	\$ 354.54
<b>Web and Collaboration Conferencing Equipment</b>	Display	Middle Atlantic	4SP RACKSHELF 15.5DP	N/A	N/A	U4	\$ 114.00	10.00%	\$ 103.37
<b>Web and Collaboration Conferencing Equipment</b>	Display	Middle Atlantic	4SP VENTED UTILITY SHELF	N/A	N/A	U4V	\$ 115.00	10.00%	\$ 104.28
<b>Web and Collaboration Conferencing Equipment</b>	Display	Middle Atlantic	4SP VENTED SHELF 4PK	N/A	N/A	U4V-4	\$ 432.00	10.00%	\$ 391.72