

CATEGORY	SUBCATEGORY	BRAND	PRODUCT DESCRIPTION	SERVICE DESCRIPTION	SERVICE CATEGORY	PRODUCT/SERVICE PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price*
Web and Collaboration Conferencing Equipment	Accessories	Mersive	Mersive Solstice Pod Gen3 Unlimited Enterprise with 1 year Subscription. High-performance wireless collaboration platform that enables many-to-many collaboration by allowing users on any device to simultaneously share, control, and mark up content on in-room displays.	N/A	N/A	SP-8000-E1	\$ 1,800.00	20.00%	\$ 1,450.80
Web and Collaboration	Accessories	Mersive	Solstice Pod Gen3 with perpetual	N/A	N/A	SP-8000-E3	\$ 1,819.00	20.00%	\$ 1,466.11
Web and Collaboration	Accessories	Mersive	Solstice Pod Gen3 with perpetual	N/A	N/A	SP-8000-E5	\$ 2,127.00	20.00%	\$ 1,714.36
Web and Collaboration	Accessories	Mersive	Solstice Pod Gen3 with perpetual Small	N/A	N/A	SP-8100-E1	\$ 1,199.00	20.00%	\$ 966.39
Web and Collaboration	Accessories	Mersive	Solstice Pod Gen3 with perpetual Small	N/A	N/A	SP-8100-E3	\$ 1,559.00	20.00%	\$ 1,256.55
Web and Collaboration Conferencing Equipment	Accessories	Mersive	Solstice Pod Gen3 with perpetual Small Group Edition Enterprise software license (4 simultaneous users), 5 years Solstice Subscription, and 3 years limited hardware warranty (power supply and HDMI cable sold separately)	N/A	N/A	SP-8100-E5	\$ 1,823.00	20.00%	\$ 1,469.34
Web and Collaboration Conferencing Equipment	Accessories	Mersive	1 year extended Solstice Subscription for Unlimited Enterprise Pod Gen3 license	N/A	N/A	SM-801-UPE	\$ 280.00	20.00%	\$ 225.68
Web and Collaboration	Accessories	Mersive	2 years extended Solstice Subscription for	N/A	N/A	SM-802-UPE	\$ 504.00	20.00%	\$ 406.22
Web and Collaboration	Accessories	Mersive	3 years extended Solstice Subscription for	N/A	N/A	SM-803-UPE	\$ 714.00	20.00%	\$ 575.48
Web and Collaboration Conferencing Equipment	Accessories	Mersive	4 years extended Solstice Subscription for Unlimited Enterprise Pod Gen3 license	N/A	N/A	SM-804-UPE	\$ 896.00	20.00%	\$ 722.18
Web and Collaboration	Accessories	Mersive	1 year extended Solstice Subscription for	N/A	N/A	SM-801-SPE	\$ 240.00	20.00%	\$ 193.44
Web and Collaboration	Accessories	Mersive	2 years extended Solstice Subscription for	N/A	N/A	SM-802-SPE	\$ 432.00	20.00%	\$ 348.19
Web and Collaboration	Accessories	Mersive	3 years extended Solstice Subscription for	N/A	N/A	SM-803-SPE	\$ 612.00	20.00%	\$ 493.27
Web and Collaboration	Accessories	Mersive	4 years extended Solstice Subscription for	N/A	N/A	SM-804-SPE	\$ 768.00	20.00%	\$ 619.01
Web and Collaboration	Accessories	Mersive	Upgrade Solstice Small Group Edition	N/A	N/A	SP-8201-E	\$ 200.00	20.00%	\$ 161.20
Web and Collaboration	Accessories	Mersive	Solstice Pod Gen3 with perpetual	N/A	N/A	SP-8000-E1-AL	\$ 1,899.00	20.00%	\$ 1,530.59
Web and Collaboration	Accessories	Mersive	Solstice Pod Gen3 with perpetual	N/A	N/A	SP-8000-E3-AL	\$ 2,944.00	20.00%	\$ 2,372.86
Web and Collaboration Conferencing Equipment	Accessories	Mersive	Solstice Pod Gen3 with perpetual Unlimited Enterprise software license (unlimited users), 5 years Solstice Active Learning Subscription, and 3 years limited hardware warranty (power supply and HDMI cable sold separately)  Note: 5 year purchase of Solstice Active Learning Subscription includes perpetual right to use the Solstice Active Learning API for the life of the Pod, even beyond the subscription term.	N/A	N/A	SP-8000-E5-AL	\$ 3,752.00	20.00%	\$ 3,024.11
Web and Collaboration Conferencing Equipment	Accessories	Mersive	Solstice Pod Gen3 with perpetual Small Group Edition Enterprise software license (4 simultaneous users), 1 year Solstice Active Learning Subscription, and 1 year limited hardware warranty (power supply and HDMI cable sold separately)	N/A	N/A	SP-8100-E1-AL	\$ 1,699.00	20.00%	\$ 1,369.39

<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	Solstice Pod Gen3 with perpetual Small Group Edition Enterprise software license (4 simultaneous users), 3 years Solstice Active Learning Subscription, and 3 years limited hardware warranty (power supply and HDMI cable sold separately)	N/A	N/A	SP-8100-E3-AL	\$ 2,684.00	20.00%	\$ 2,163.30
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	Solstice Pod Gen3 with perpetual Small Group Edition Enterprise software license (4 simultaneous users), 5 years Solstice Active Learning Subscription, and 3 years limited hardware warranty (power supply and HDMI cable sold separately) Note: 5 year purchase of Solstice Active Learning Subscription includes perpetual right to use the Solstice Active Learning API for the life of the Pod, even beyond the subscription term.	N/A	N/A	SP-8100-E5-AL	\$ 3,448.00	20.00%	\$ 2,779.09
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	1 year extended Solstice Subscription for Unlimited Enterprise Pod Gen2i license	N/A	N/A	SM-001-UPE	\$ 260.00	20.00%	\$ 209.56
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	2 years extended Solstice Subscription for Unlimited Enterprise Pod Gen2i license	N/A	N/A	SM-002-UPE	\$ 468.00	20.00%	\$ 377.21
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	3 years extended Solstice Subscription for Unlimited Enterprise Pod Gen2i license	N/A	N/A	SM-003-UPE	\$ 663.00	20.00%	\$ 534.38
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	4 years extended Solstice Subscription for Unlimited Enterprise Pod Gen2i license	N/A	N/A	SM-004-UPE	\$ 832.00	20.00%	\$ 670.59
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	1 years extended Solstice Subscription for Small Group Edition Enterprise Pod Gen2i license	N/A	N/A	SM-001-SPE	\$ 220.00	20.00%	\$ 177.32
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	2 years extended Solstice Subscription for Small Group Edition Enterprise Pod Gen2i license	N/A	N/A	SM-002-SPE	\$ 396.00	20.00%	\$ 319.18
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	3 years extended Solstice Subscription for Small Group Edition Enterprise Pod Gen2i license	N/A	N/A	SM-003-SPE	\$ 561.00	20.00%	\$ 452.17
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	4 years extended Solstice Subscription for Small Group Edition Enterprise Pod Gen2i license	N/A	N/A	SM-004-SPE	\$ 704.00	20.00%	\$ 567.42
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	1 year extended Solstice Subscription for Unlimited Pod Gen2i license	N/A	N/A	SM-001-UP	\$ 200.00	20.00%	\$ 161.20
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	2 years extended Solstice Subscription for Unlimited Pod Gen2i license	N/A	N/A	SM-002-UP	\$ 360.00	20.00%	\$ 290.16
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	3 years extended Solstice Subscription for Unlimited Pod Gen2i license	N/A	N/A	SM-003-UP	\$ 510.00	20.00%	\$ 411.06
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	4 years extended Solstice Subscription for Unlimited Pod Gen2i license	N/A	N/A	SM-004-UP	\$ 640.00	20.00%	\$ 515.84

<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	1 years extended Solstice Subscription for Small Group Edition Pod Gen2i license	N/A	N/A	SM-001-SP	\$ 160.00	20.00%	\$ 128.96
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	2 years extended Solstice Subscription for Small Group Edition Pod Gen2i license	N/A	N/A	SM-002-SP	\$ 288.00	20.00%	\$ 232.13
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	3 years extended Solstice Subscription for Small Group Edition Pod Gen2i license	N/A	N/A	SM-003-SP	\$ 408.00	20.00%	\$ 328.85
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	4 years extended Solstice Subscription for Small Group Edition Pod Gen2i license	N/A	N/A	SM-004-SP	\$ 512.00	20.00%	\$ 412.67
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	Solstice Pod Gen2i Unlimited Standard upgrade to Enterprise. Only available for Pods with 1 year free Subscription; contact renew@mersive.com for quotes to upgrade Pods with extended Subscriptions.	N/A	N/A	SP-7001-E	\$ 300.00	20.00%	\$ 241.80
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	Solstice Pod Gen2i SGE Standard upgrade to Enterprise. Only available for Pods with 1 year free Subscription; contact renew@mersive.com for quotes to upgrade Pods with extended Subscriptions.	N/A	N/A	SP-7101-E	\$ 300.00	20.00%	\$ 241.80
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	Solstice Pod Gen2i SGE Enterprise upgrade to Unlimited Enterprise. Only available for Pods with 1 year free Subscription; contact renew@mersive.com for quotes to upgrade Pods with extended Subscriptions.	N/A	N/A	SP-7201-E	\$ 200.00	20.00%	\$ 161.20
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	Solstice Pod Gen2i SGE Standard upgrade to Unlimited. Only available for Pods with 1 year free Subscription; contact renew@mersive.com for quotes to upgrade Pods with extended Subscriptions.	N/A	N/A	SP-7101	\$ 200.00	20.00%	\$ 161.20
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	Perpetual Solstice Unlimited Enterprise software license for Windows (unlimited users) and 1 free year Solstice Subscription	N/A	N/A	S-5000-E1	\$ 1,299.00	20.00%	\$ 1,046.99
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	Perpetual Solstice Unlimited Enterprise software license for Windows (unlimited users) and 3 years Solstice Subscription	N/A	N/A	S-5000-E3	\$ 1,689.00	20.00%	\$ 1,361.33
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	Perpetual Solstice Unlimited Enterprise software license for Windows (unlimited users) and 5 years Solstice Subscription	N/A	N/A	S-5000-E5	\$ 1,975.00	20.00%	\$ 1,591.85
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	Perpetual Solstice Small Group Edition Enterprise software license for Windows (4 simultaneous users) and 1 free year Solstice Subscription	N/A	N/A	S-5100-E1	\$ 1,099.00	20.00%	\$ 885.79

<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	Perpetual Solstice Small Group Edition Enterprise software license for Windows (4 simultaneous users) and 3 years Solstice Subscription	N/A	N/A	S-5100-E3	\$ 1,429.00	20.00%	\$ 1,151.77
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	Perpetual Solstice Small Group Edition Enterprise software license for Windows (4 simultaneous users) and 5 years Solstice Subscription	N/A	N/A	S-5100-E5	\$ 1,671.00	20.00%	\$ 1,346.83
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	Perpetual Solstice Unlimited software license for Windows (unlimited users) and 1 free year Solstice Subscription	N/A	N/A	S-5000-1	\$ 999.00	20.00%	\$ 805.19
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	Perpetual Solstice Unlimited software license for Windows (unlimited users) and 3 years Solstice Subscription	N/A	N/A	S-5000-3	\$ 1,299.00	20.00%	\$ 1,046.99
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	Perpetual Solstice Unlimited software license for Windows (unlimited users) and 5 years Solstice Subscription	N/A	N/A	S-5000-5	\$ 1,519.00	20.00%	\$ 1,224.31
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	Perpetual Solstice Small Group Edition software license for Windows (4 simultaneous users) and 1 free year Solstice Subscription	N/A	N/A	S-5100-1	\$ 799.00	20.00%	\$ 643.99
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	Perpetual Solstice Small Group Edition software license for Windows (4 simultaneous users) and 3 years Solstice Subscription	N/A	N/A	S-5100-3	\$ 1,039.00	20.00%	\$ 837.43
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	Perpetual Solstice Small Group Edition software license for Windows (4 simultaneous users) and 5 years Solstice Subscription	N/A	N/A	S5-5100-5	\$ 1,215.00	20.00%	\$ 979.29
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	1 year extended Solstice Subscription for Unlimited Enterprise Software license	N/A	N/A	SM-001-UE	\$ 260.00	20.00%	\$ 209.56
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	2 years extended Solstice Subscription for Unlimited Enterprise Software license	N/A	N/A	SM-002-UE	\$ 468.00	20.00%	\$ 377.21
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<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	3 years extended Solstice Subscription for Unlimited Standard Software license	N/A	N/A	SM-003-U	\$ 510.00	20.00%	\$ 411.06
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<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	2 years extended Solstice Subscription for SGE Standard Software license	N/A	N/A	SM-002-S	\$ 288.00	20.00%	\$ 232.13
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	3 years extended Solstice Subscription for SGE Standard Software license	N/A	N/A	SM-003-S	\$ 408.00	20.00%	\$ 328.85
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	4 years extended Solstice Subscription for SGE Standard Software license	N/A	N/A	SM-004-S	\$ 512.00	20.00%	\$ 412.67
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<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	Solstice SGE Enterprise perpetual software license for Windows upgrade to Unlimited Enterprise. Only available for licenses with 1 year free Subscription; contact renew@mersive.com for quotes to upgrade Pods with extended Subscriptions.	N/A	N/A	S-5201-E	\$ 200.00	20.00%	\$ 161.20
<b>Web and Collaboration Conferencing Equipment</b>	Accessories	Mersive	Solstice SGE Standard perpetual software license for Windows upgrade to Unlimited Standard. Only available for licenses with 1 year free Subscription; contact renew@mersive.com for quotes to upgrade Pods with extended Subscriptions.	N/A	N/A	S-5101	\$ 200.00	20.00%	\$ 161.20