

CATEGORY	SUBCATEGORY	BRAND	PRODUCT DESCRIPTION	SERVICE DESCRIPTION	SERVICE CATEGORY	PRODUCT/SERVICE PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price*
Web and Collaboration Conferencing Equipment	Video	POLY	Poly G7500 4k Base Unit: G7500 UHD 4k video codec and Wireless Presentation System, BT remote, Cable: 1 CAT 5E LAN 3.6m. Power: Amer - Type B, NEMA 5-15. Maintenance Contract Required	N/A	N/A	7200-85860-001	\$ 4,999.00	15.00%	\$ 4,281.02
Web and Collaboration Conferencing Equipment	Video	POLY	Pre-configured for Zoom: Poly G7500 4k Base Unit: G7500 4k Video Codec & Wireless Presentation Sys,BT remote,Cable: 1 CAT 5E LAN 3.6m,Pwr: Amer - Type B, NEMA 5-15.Maintenance Contract Required.Call Distributor for Pricing.	N/A	N/A	6230-86520-001	\$ 4,999.00	15.00%	\$ 4,281.02
Web and Collaboration	Video	POLY	Pre-configured for Zoom: Poly G7500 4k	N/A	N/A	6230-86540-001	\$ 5,698.00	15.00%	\$ 4,879.62
Web and Collaboration Conferencing Equipment	Video	POLY	Poly G7500 4k Codec-Wireless Presentation System, EagleEye Cube USB 5x EPTZ auto track cam, IP Mic, remote, NTSC/PAL; Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 CAT 5E SHLD 25ft, Power: Amer - Type B, NEMA 5-15. Maintenance Contract Required	N/A	N/A	7200-85870-001	\$ 6,399.00	15.00%	\$ 5,479.94
Web and Collaboration	Video	POLY	Pre-configured for Zoom: Poly G7500 4k	N/A	N/A	6230-86545-001	\$ 7,098.00	15.00%	\$ 6,078.55
Web and Collaboration	Video	POLY	Power Kit for Poly Trio 8300 and Poly	N/A	N/A	2200-66840-001	\$ 139.00	15.00%	\$ 119.04
Web and Collaboration	Video	POLY	Poly G7500 4k Codec-Wireless	N/A	N/A	7200-85740-001	\$ 8,799.00	15.00%	\$ 7,535.24
Web and Collaboration	Video	POLY	Pre-configured for Zoom: Poly G7500 4k	N/A	N/A	6230-86530-001	\$ 8,799.00	15.00%	\$ 7,535.24
Web and Collaboration	Video	POLY	Poly G7500 4k Codec-Wireless	N/A	N/A	7200-85760-001	\$ 9,799.00	15.00%	\$ 8,391.62
Web and Collaboration	Video	POLY	Pre-configured for Zoom: Poly G7500 4k	N/A	N/A	6230-86535-001	\$ 9,799.00	15.00%	\$ 8,391.62
Web and Collaboration Conferencing Equipment	Video	POLY	RealPresence Group 310-720p:Group 310 HD codec, EagleEyeIV-4x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.	N/A	N/A	7200-65340-001	\$ 5,599.00	15.00%	\$ 4,794.84
Web and Collaboration Conferencing Equipment	Video	POLY	RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-12x camera, mic array, univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.	N/A	N/A	7200-64250-001	\$ 10,999.00	15.00%	\$ 9,419.27
Web and Collaboration Conferencing Equipment	Video	POLY	RealPresence Group 700-720p: Group 700 HD codec, EagleEyeIV-12x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.	N/A	N/A	7200-64270-001	\$ 16,999.00	15.00%	\$ 14,557.52
Web and Collaboration Conferencing Equipment	Video	POLY	External Level VI Power Supply for the RealPresence Group 300 and 500 Series codecs and MSR Dock worldwide. Replaces 1465-52755-075. Rated to 5km in China. Order power cord separately.	N/A	N/A	1465-52790-075	\$129.00	15.00%	\$ 110.47

<b>Web and Collaboration Conferencing Equipment</b>	Video	POLY	Transport Case for RealPresence Group 3x0 and 500. Hard case with casters, retractable handle and custom foam interior. Accommodates base unit, EagleEye IV, mic array, GS remote control and battery, misc cables. Services not available for this product.	N/A	N/A	1676-68466-001	\$800.00	15.00%	\$ 685.10
<b>Web and Collaboration Conferencing Equipment</b>	Video	POLY	RealPresence Group Series Remote Control with one USB battery for use with Group Series codecs. Required to calibrate EagleEye Producer when used with VisualPro or G7500.	N/A	N/A	2201-52757-001	\$250.00	15.00%	\$ 214.09
<b>Web and Collaboration Conferencing Equipment</b>	Video	POLY	Replacement USB remote updated battery for the Group Series Remote Control.	N/A	N/A	2520-52757-002	\$40.00	15.00%	\$ 34.26
<b>Web and Collaboration Conferencing Equipment</b>	Video	POLY	Polycom RealPresence Touch with silver trim for use with Group Series models. Requires: PoE network connection or optional external power supply (2200-42740-XXX) and mtce services (1 year Premier Maintenance included for CALA).	N/A	N/A	8200-84190-001	\$ 1,749.00	15.00%	\$ 1,497.80
<b>Web and Collaboration Conferencing Equipment</b>	Video	POLY	EagleEye IV-12x Camera with Polycom 2012 logo, 12x zoom, silver and black, MPTZ-10. Compatible with RealPresence Group Series software 4.1.3 and later. Includes 3m HDCI digital cable.	N/A	N/A	8200-64350-001	\$ 4,299.00	15.00%	\$ 3,681.56
<b>Web and Collaboration Conferencing Equipment</b>	Video	POLY	Group 500-720 Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-55 1080p LED display, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)	N/A	N/A	7200-67263-001	\$30,499.00	15.00%	\$ 26,118.58
<b>Web and Collaboration Conferencing Equipment</b>	Video	POLY	POLY STUDIO X70 Integrated Dual Cameras 4K+ Video System for Conf/Collab/Wireless Pres Sys: EPTZ auto-track Cam with shutters, Codec, Stereo Spkrphone,Wall Mount Kit;Cables:2 HDMI 2m,1 CAT5E LAN 15 ft;Pwr: Amer-Type B,NEMA 5-15.	N/A	N/A	7200-87290-001	\$6,999.95	15.00%	\$ 5,994.58
<b>Web and Collaboration Conferencing Equipment</b>	Video	POLY	POLY STUDIO X70 & TC8 Integrated Dual Cameras 4K+ Video System for Conf/Collab/Wireless Pres Sys: EPTZ auto-track Cam with shutters, Codec, Stereo Spkrphone,Wall Mount Kit;Cables:2 HDMI 2m,1 CAT5E LAN 15 ft;Pwr: Amer-Type B,NEMA 5-15.	N/A	N/A	7200-87300-001	\$7,499.95	15.00%	\$ 6,422.77
<b>Web and Collaboration Conferencing Equipment</b>	Video	POLY	POLY STUDIO X30 4K Video Conf/Collab/Wireless Pres Sys:4K 4x EPTZ auto-track Cam,Codec,Stereo Spkrphone,Monitor Clamp Kit;Cables:1 HDMI 1.83m,1 CAT5E LAN 4.57m;NTSC/PAL;Power:Amer-Type B,NEMA 5-15.	N/A	N/A	2200-85980-001	\$ 1,699.00	15.00%	\$ 1,454.98

<b>Web and Collaboration Conferencing Equipment</b>	Video	POLY	POLY STUDIO X30 & TC8; 4K Video Conf/Collab/Wireless Pres Sys:Touch Cntrl,4K 4x EPTZ auto-track Cam,Codec,Stereo Spkrphone,Monitor Clamp Kit;Cables:1 HDMI 1.83m,1 CAT5E LAN 4.57m;NTSC/PAL;Pwr:Amer-Type B,NEMA 5-15.	N/A	N/A	2200-86260-001	\$ 2,199.00	15.00%	\$ 1,883.17
<b>Web and Collaboration Conferencing Equipment</b>	Video	POLY	POLY STUDIO X50 4K Video Conf/Collab/Wireless Pres Sys:4K 5x EPTZ auto-track Cam,Codec,Stereo Spkrphone,Wall Mount Kit;Cables:1 HDMI 1.83m,1 CAT5E LAN 4.57m;NTSC/PAL;Pwr: Amer-Type B,NEMA 5-15.	N/A	N/A	2200-85970-001	\$ 2,999.00	15.00%	\$ 2,568.27
<b>Web and Collaboration Conferencing Equipment</b>	Video	POLY	POLY STUDIO X50 & TC8; 4K Video Conf/Collab/Wireless Pres Sys:Touch Cntrl,4K 5x EPTZ auto-track Cam,Codec,Stereo Spkrphone,Wall Mount Kit;Cables:1 HDMI 1.83m,1 CAT5E LAN 4.57m;NTSC/PAL;Pwr: Amer-Type B,NEMA 5-15.	N/A	N/A	2200-86270-001	\$ 3,499.00	15.00%	\$ 2,996.46