

CATEGORY	SUBCATEGORY	BRAND	PRODUCT DESCRIPTION	SERVICE DESCRIPTION	SERVICE CATEGORY	PRODUCT/SERVICE PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price*
Web and Collaboration Conferencing Equipment	Recording	REC.VC	5 Users / Recorders, 25 Recording Hours per Month, 50 Storage Hours Total, Automatic FTP Export	N/A	N/A	Group 5	\$ 1,740.00	5.00%	\$ 1,665.40
Web and Collaboration Conferencing Equipment	Recording	REC.VC	10 Users / Recorders, 50 Recording Hours per Month, 100 Storage Hours Total, Automatic FTP Export	N/A	N/A	Group 10	\$ 2,880.00	5.00%	\$ 2,756.52
Web and Collaboration	Recording	REC.VC	25 Users / Recorders, 100 Recording	N/A	N/A	Group 25	\$ 4,800.00	5.00%	\$ 4,594.20
Web and Collaboration	Recording	REC.VC	50 Users / Recorders, 250 Recording	N/A	N/A	Group 50	\$ 8,400.00	5.00%	\$ 8,039.85
Web and Collaboration Conferencing Equipment	Recording	REC.VC	100 Users / Recorders, 500 Recording Hours per Month, 1000 Storage Hours Total, Automatic FTP Export, Customer branded site and domain, Single Sign-On (SAML based)	N/A	N/A	Group 100	\$ 16,000.00	5.00%	\$ 15,314.00
Web and Collaboration	Recording	REC.VC	250 Users / Recorders, 1000 Recording	N/A	N/A	Group 250	\$ 29,000.00	5.00%	\$ 27,756.63
Web and Collaboration	Recording	REC.VC	500 Users / Recorders, 2000 Recording	N/A	N/A	Group 500	\$ 52,000.00	5.00%	\$ 49,770.50
Web and Collaboration	Recording	REC.VC	1000 Users / Recorders, 4000 Recording	N/A	N/A	Group 1000	\$ 92,000.00	5.00%	\$ 88,055.50
Web and Collaboration	Recording	REC.VC	Per Recording Minute above included	N/A	N/A	OVERREC	\$ 0.10	5.00%	\$ 0.10
Web and Collaboration	Recording	REC.VC	Per Storage Minute above included Hours	N/A	N/A	OVERSTOR	\$ 0.05	5.00%	\$ 0.05
Web and Collaboration	Recording	REC.VC	Live Streaming 100 View Hours (VH) per	N/A	N/A	100 VH	\$ 1,200.00	5.00%	\$ 1,148.55
Web and Collaboration	Recording	REC.VC	Live Streaming 250 View Hours (VH) per	N/A	N/A	250 VH	\$ 2,280.00	5.00%	\$ 2,182.25
Web and Collaboration Conferencing Equipment	Recording	REC.VC	Live Streaming 500 View Hours (VH) per Month	N/A	N/A	500 VH	\$ 3,480.00	5.00%	\$ 3,330.80
Web and Collaboration Conferencing Equipment	Recording	REC.VC	Live Streaming 1000 View Hours (VH) per Month	N/A	N/A	1000 VH	\$ 5,160.00	5.00%	\$ 4,938.77
Web and Collaboration Conferencing Equipment	Recording	REC.VC	Live Streaming 2500 View Hours (VH) per Month	N/A	N/A	2500 VH	\$ 10,320.00	5.00%	\$ 9,877.53
Web and Collaboration Conferencing Equipment	Recording	REC.VC	Live Streaming 5000 View Hours (VH) per Month	N/A	N/A	5000 VH	\$ 16,200.00	5.00%	\$ 15,505.43
Web and Collaboration Conferencing Equipment	Recording	REC.VC	Live Streaming 10000 View Hours (VH) per Month	N/A	N/A	10000 VH	\$ 25,200.00	5.00%	\$ 24,119.55
Web and Collaboration Conferencing Equipment	Recording	REC.VC	Live Streaming 25000 View Hours (VH) per Month	N/A	N/A	25000 VH	\$ 50,400.00	5.00%	\$ 48,239.10
Web and Collaboration Conferencing Equipment	Recording	REC.VC	Live Streaming 50000 View Hours (VH) per Month	N/A	N/A	50000 VH	\$ 80,400.00	5.00%	\$ 76,952.85
Web and Collaboration Conferencing Equipment	Recording	REC.VC	Per View Minute above included View Hours	N/A	N/A	PVMAIVH	\$ 0.02	5.00%	\$ 0.02