

CATEGORY	SUBCATEGORY	BRAND	PRODUCT DESCRIPTION	SERVICE DESCRIPTION	SERVICE CATEGORY	PRODUCT/SERVICE PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price*
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure USB Audio Network Interface with Matrix Mixing - connects up to 4 Dante channels and 1 analog output to a room's audio and video conferencing system via USB connection.	N/A	N/A	ANIUSB-MATRIX	\$ 869.00	15.00%	\$ 744.19
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure Intellimix P300 Audio Conferencing Processor - 2 inputs, 2 outputs, Dante enabled	N/A	N/A	P300-IMX	\$ 2,399.00	15.00%	\$ 2,054.44
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure Ceiling Array Microphone with	N/A	N/A	MXA910W-US	\$ 4,639.00	15.00%	\$ 3,972.72
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure Ceiling Array Microphone with	N/A	N/A	MXA910W-60CM	\$ 4,639.00	15.00%	\$ 3,972.72
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure MXA910 Hard ceiling mount, white	N/A	N/A	A910-HCM	\$ 308.00	15.00%	\$ 263.76
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure Linear Array Microphone, 2 foot,	N/A	N/A	MXA710W-2FT	\$ 2,199.00	15.00%	\$ 1,883.17
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure Aluminum Desk Stand for MXA710	N/A	N/A	A710AL-DS	\$ 44.00	15.00%	\$ 37.68
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure Mic Stand Adapter MXA710	N/A	N/A	A710-MSA	\$ 44.00	15.00%	\$ 37.68
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure Flush Mount housing for MXA710-	N/A	N/A	A710-FM-2FT	\$ 163.00	15.00%	\$ 139.59
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure Tile Bridge adapter for mounting 2	N/A	N/A	A710-TB	\$ 98.00	15.00%	\$ 83.92
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure Linear Array Microphone, 4 foot,	N/A	N/A	MXA710W-4FT	\$ 2,779.00	15.00%	\$ 2,379.87
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure Flush Mount housing for MXA710-	N/A	N/A	A710-FM-4FT	\$ 252.00	15.00%	\$ 215.81
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure Microflex Advance MXA310 Table Array Microphone, white	N/A	N/A	MXA310W	\$ 1,029.00	15.00%	\$ 881.21
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure Audio Network Interface - Converts four discrete line/mic analog signals to Dante digital audio signals	N/A	N/A	ANI4IN-BLOCK	\$ 569.00	15.00%	\$ 487.28
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure Audio Network Interface - Converts Dante digital audio signal to four discrete line/mic analog signals	N/A	N/A	ANI4OUT-BLOCK	\$ 569.00	15.00%	\$ 487.28
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure Microflex Wireless Handheld Transmitter with SM58® Microphone	N/A	N/A	MXW2/SM58	\$ 716.00	15.00%	\$ 613.16
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure Microflex Boundary Wireless Microphone Transmitter with a low-profile design, features a cardioid polar pattern	N/A	N/A	MXW6/C=Z10	\$ 813.00	15.00%	\$ 696.23
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure Microflex Boundary Wireless Microphone Transmitter with a low-profile design, features a omnidirectional polar pattern	N/A	N/A	MXW6/O=Z10	\$ 813.00	15.00%	\$ 696.23
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure Microflex 2-Channel Access Point Transceiver	N/A	N/A	MXWAPT2=Z10	\$ 1,674.00	15.00%	\$ 1,433.57
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure Microflex 4-Channel Access Point Transceiver	N/A	N/A	MXWAPT4=Z10	\$ 3,393.00	15.00%	\$ 2,905.68
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure Microflex 8-Channel Access Point Transceiver	N/A	N/A	MXWAPT8=Z10	\$ 4,388.00	15.00%	\$ 3,757.77
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure Microflex 4-Channel Network Interface	N/A	N/A	MXWANI4	\$ 1,503.00	15.00%	\$ 1,287.13
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure Microflex 8-Channel Network Interface	N/A	N/A	MXWANI8	\$ 1,607.00	15.00%	\$ 1,376.19
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure Microflex 2-Channel Networked Charging Station	N/A	N/A	MXWNCS2	\$ 747.00	15.00%	\$ 639.71
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure Microflex 4-Channel Networked Charging Station	N/A	N/A	MXWNCS4	\$ 1,775.00	15.00%	\$ 1,520.07
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure Microflex 8-Channel Networked Charging Station	N/A	N/A	MXWNCS8	\$ 2,287.00	15.00%	\$ 1,958.53

Web and Collaboration Conferencing Equipment	Audio	Shure	Shure - 18" Cardioid Gooseneck Microphone	N/A	N/A	MX418D/C	\$ 385.00	15.00%	\$ 329.70
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure - MX393/C Cardioid Surface-Mount Microphone	N/A	N/A	MX393/C	\$ 324.00	15.00%	\$ 277.47
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure - MX393/O Omnidirectional Surface-Mount Microphone	N/A	N/A	MX393/O	\$ 324.00	15.00%	\$ 277.47
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure - MX392/C Cardioid Surface-Mount Microphone with logic inputs and outputs	N/A	N/A	MX392/C	\$ 324.00	15.00%	\$ 277.47
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure Microflex Multi-Element Boundary Microphone. Dual Element cardioid, mute output, LED input	N/A	N/A	MX396/C-DUAL	\$ 567.00	15.00%	\$ 485.56
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure Microflex Multi-Element Boundary Microphone. Three Element cardioid, mute output, LED input	N/A	N/A	MX396/C-TRI	\$ 695.00	15.00%	\$ 595.18
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure - Wireless System with SLXD1 Bodypack Transmitter and WL185 Lavalier Microphone	N/A	N/A	SLXD124/85-XXX	\$ 1,249.00	15.00%	#VALUE!
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure - Wireless System with SM58® Handheld Transmitter	N/A	N/A	SLXD24/SM58-XXX	\$ 874.00	15.00%	#VALUE!
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure - Antenna and Power Distribution System	N/A	N/A	UA844+SWB	\$ 569.00	15.00%	#VALUE!
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure - 50' Antenna Cable for remote antennas	N/A	N/A	UA850	\$ 103.00	15.00%	#VALUE!
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure - Active Directional Antenna	N/A	N/A	UA874US	\$ 374.00	15.00%	#VALUE!
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure - Wireless microphone system, includes WL185 bodypack and lavalier	N/A	N/A	QLXD14/85	\$ 1,399.00	15.00%	\$ 1,198.07
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure - Wireless microphone includes SM58 handheld	N/A	N/A	QLXD24/SM58	\$ 1,309.00	15.00%	\$ 1,120.99
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure - Handheld and Lavalier Combo Wireless Microphone System, includes handheld and bodypack lavalier microphones (Note: bodypack and handheld transmitters cannot be used simultaneously)	N/A	N/A	QLXD124/85	\$ 1,859.00	15.00%	\$ 1,592.00
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure Digital Wireless Receiver with 24-bit / 48 kHz digital audio quality and AES 256-bit encryption, with built-in Dante. (Note: Frequency Range TBD per customer's geographic location)	N/A	N/A	ULXD4-XXX	\$ 1,249.00	15.00%	\$ 1,069.61
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure Wireless Bodypack Transmitter, up to 12 hours of use with rechargeable battery. 330 ft (100 m) operating range. (Note: Frequency Range TBD per customer's geographic location)	N/A	N/A	ULXD1-XXX	\$ 573.00	15.00%	\$ 490.70
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure Microflex Cardioid Lavalier Condenser Microphone	N/A	N/A	WL185	\$ 133.00	15.00%	\$ 113.90
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure Lithium-Ion Rechargeable Battery	N/A	N/A	SB900B	\$ 118.00	15.00%	\$ 101.05
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure SBC200-US Dual Docking Charger with Power Supply	N/A	N/A	SBC200-US	\$ 283.00	15.00%	\$ 242.35
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure - SCM410 4-Channel Automatic Mixer (4 XLR Inputs)	N/A	N/A	SCM410	\$ 903.00	15.00%	\$ 773.31
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure - SCM800 Eight Channel Microphone Mixer with EQ	N/A	N/A	SCM800	\$ 812.00	15.00%	\$ 695.38

Web and Collaboration Conferencing Equipment	Audio	Shure	Shure - Eight-Channel Automatic Mixer	N/A	N/A	SCM810	\$ 1,622.00	15.00%	\$ 1,389.04
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure Intellimix 3.5mm to Block Cable, Pair.	N/A	N/A	VCC3	\$ 90.00	15.00%	\$ 77.07
Web and Collaboration Conferencing Equipment	Audio	Shure	Shure - SCM268 4-Channel Microphone Mixer (4 XLR inputs, 5 unbalanced aux level inputs)	N/A	N/A	SCM268	\$ 324.00	15.00%	\$ 277.47