

CATEGORY	SUBCATEGORY	BRAND	PRODUCT DESCRIPTION	SERVICE DESCRIPTION	SERVICE CATEGORY	PRODUCT/SERVICE PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price*
Web and Collaboration Conferencing Equipment	Software	Synergy Sky	SKYSUITE-LICENSE - 12 Months for 1 License (Must order 1-99)	N/A	N/A	1-99	\$ 780.00	5.00%	\$ 746.56
Web and Collaboration Conferencing Equipment	Software	Synergy Sky	SKYSUITE-LICENSE - 12 Months for 1 License (Must order 100-249))	N/A	N/A	100-249	\$ 636.00	5.00%	\$ 608.73
Web and Collaboration Conferencing Equipment	Software	Synergy Sky	SKYSUITE-LICENSE - 12 Months for 1 License (Must order 250-499)	N/A	N/A	250-499	\$ 564.00	5.00%	\$ 539.82
Web and Collaboration Conferencing Equipment	Software	Synergy Sky	SKYSUITE-LICENSE - 12 Months for 1 License (Must order 500-999)	N/A	N/A	500-999	\$ 468.00	5.00%	\$ 447.93
Web and Collaboration Conferencing Equipment	Software	Synergy Sky	SKYSUITE-LICENSE - 12 Months for 1 License (1000+)	N/A	N/A	1000-	\$ 396.00	5.00%	\$ 379.02
Web and Collaboration Conferencing Equipment	Software	Synergy Sky	SKYSUITE-LICENSE - 24 Months for 1 License ( Must order 1-99)	N/A	N/A	1-100	\$ 1,272.00	5.00%	\$ 1,217.46
Web and Collaboration Conferencing Equipment	Software	Synergy Sky	SKYSUITE-LICENSE - 24 Months for 1 License ( Must order 100-249))	N/A	N/A	100-250	\$ 1,032.00	5.00%	\$ 987.75
Web and Collaboration Conferencing Equipment	Software	Synergy Sky	SKYSUITE-LICENSE - 24 Months for 1 License (Must order 250-499)	N/A	N/A	250-500	\$ 936.00	5.00%	\$ 895.87
Web and Collaboration Conferencing Equipment	Software	Synergy Sky	SKYSUITE-LICENSE - 24 Months for 1 License (Must order 500-999)	N/A	N/A	500-1000	\$ 840.00	5.00%	\$ 803.99
Web and Collaboration Conferencing Equipment	Software	Synergy Sky	SKYSUITE-LICENSE - 24 Months for 1 License (Must order 1000+)	N/A	N/A	1000-	\$ 720.00	5.00%	\$ 689.13
Web and Collaboration Conferencing Equipment	Software	Synergy Sky	SKYSUITE-LICENSE - 36 Months for 1 License (Must order 1-99)	N/A	N/A	1-99	\$ 1,764.00	5.00%	\$ 1,688.37
Web and Collaboration Conferencing Equipment	Software	Synergy Sky	SKYSUITE-LICENSE - 36 Months for 1 License (Must order 100-199)	N/A	N/A	100-199	\$ 1,440.00	5.00%	\$ 1,378.26
Web and Collaboration Conferencing Equipment	Software	Synergy Sky	SKYSUITE-LICENSE - 36 months for 1 License (Must order 250-499)	N/A	N/A	250-499	\$ 1,368.00	5.00%	\$ 1,309.35
Web and Collaboration Conferencing Equipment	Software	Synergy Sky	SKYSUITE-LICENSE - 36 months for 1 License (Must order 500-999)	N/A	N/A	500-1001	\$ 1,224.00	5.00%	\$ 1,171.52
Web and Collaboration Conferencing Equipment	Software	Synergy Sky	SKYSUITE-LICENSE - 36 months for 1 License (Must order 1000+)	N/A	N/A	1000-	\$ 1,044.00	5.00%	\$ 999.24
Web and Collaboration Conferencing Equipment	Software	Synergy Sky	Motion Sensor	N/A	N/A	SKYHW-SENSOR	\$ 90.00	5.00%	\$ 86.14
Web and Collaboration Conferencing Equipment	Software	Synergy Sky	Sensor Gateway	N/A	N/A	SKYHW-GATEWAY	\$ 360.00	5.00%	\$ 344.57
Web and Collaboration Conferencing Equipment	Software	Synergy Sky	Installation Support Synergy SKY Suite- up to 100 rooms	N/A	N/A	SKYSERVICE-INSTALL-BASE	\$ 5,900.00	5.00%	\$ 5,647.04
Web and Collaboration Conferencing Equipment	Software	Synergy Sky	Installation Support Synergy SKY Suite - more than 100 rooms	N/A	N/A	SKYSERVICE-INSTALL-PLUS	\$ 16,800.00	5.00%	\$ 16,079.70
Web and Collaboration Conferencing Equipment	Software	Synergy Sky	Level 1 Software Support Synergy SKY Suite	N/A	N/A	SKYSERVICE-SUPPORT-L1	10% of license price/year	5.00%	
Web and Collaboration Conferencing Equipment	Software	Synergy Sky	POC installation and support	N/A	N/A	SKYSERVICE-POC	\$ 5,900.00	5.00%	\$ 5,647.04
Web and Collaboration Conferencing Equipment	Software	Synergy Sky	Synergy SKY Technical Support Training (2 days)	N/A	N/A	SKYSERVICE-TRAIN-SUPP	\$ 5,800.00	5.00%	\$ 5,551.33
Web and Collaboration Conferencing Equipment	Software	Synergy Sky	Synergy SKY Solution Sales Training (1 day)	N/A	N/A	SKYSERVICE-TRAIN-SALES	\$ 2,900.00	5.00%	\$ 2,775.66